

## SIGNiX Partners with xRM to Bring eSignatures to Microsoft Dynamics CRM

*Collaboration enables Microsoft Dynamics users to get contracts digitally signed directly within the CRM software.*

Posted Apr 25, 2016

---

SIGNiX has partnered with xRM to integrate its digital signature technology into the Microsoft Dynamics CRM platform.

The integration will seamlessly embed SIGNiX's Independent E-Signature solution into Microsoft Dynamics CRM Online and Microsoft Dynamics CRM On-Premise to enable users to track prospects, manage clients, and close deals without ever leaving the program.

SIGNiX's Independent E-Signatures permanently embed the legal evidence of an e-signature into a signed document using public-key infrastructure. SIGNiX's Independent E-Signatures are also supported by detailed audit trails, identity authentication, and tamper-evident technology.

SIGNiX's and xRM's integrated technology will be available directly from xRM. SIGNiX and xRM will also make the unique capabilities of the integration available as an add-on feature for resale by other Microsoft partners around the world.

"xRM is among the most prominent Microsoft partners in the nation, having been the first North American company to host the Microsoft Dynamics CRM application in the cloud," said Jay Jumper, CEO of SIGNiX, in a statement. "Working with xRM to bring Independent E-Signatures to a CRM platform as ubiquitous as Microsoft opens the door for countless organizations to better manage client relationships. We're thrilled to call xRM a partner."

"Our goal is to provide the ability for businesses to quickly and easily send out documents for electronic signatures from Microsoft Dynamics CRM, regardless of whether you use Microsoft Dynamics CRM Online or Microsoft Dynamics CRM On-Premise. Signing a document will be as simple as tracking a phone call, making an appointment, or doing any other typical CRM activity," said Patrick McLean, executive vice president and chief marketing officer of xRM, in a statement. "SIGNiX's commitment to the integration project, their support and their flexibility as a business partner have helped to move this effort along smoothly and quickly."

---



THE MOST TRUSTED NAME IN DIGITAL SIGNATURES

[www.signix.com](http://www.signix.com) | 877.890.5350 x1057 | [sales@signix.com](mailto:sales@signix.com)